

TREATMENT PLAN CHECKLIST

STEP	TASK	DONE
1.	Let patients know how doing all treatment in one visit will save them time	
2.	Let patients know that you offer longer appointments	
3.	Ask patient if there is any reason they would not wan't to do more per visit	
4.	Let patients know they are just like other patients	
5.	Other patients can get get work done in one visit by using a credit card	
6.	Other patients choose to get done in one visit and pay a little over time	
7.	Other patients create an action plan	
8.	Ask which works best for them	
9.	Help them to schedule their first visit	
10.	Take a deposit if they choose option 1	
11.	Help them set up financing	
12.	Create an action plan with them	
13.	Be proud you helped someone today	